



VN Services®
A Project Support Company

Quarterly

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An Old Friend with a New Look

VN Services continues to provide all of the outstanding services, with the same professionalism our partners have come to expect for over 20 years. To achieve better management responsibility, VN Services has created two new divisions: Project Support & Contract Staffing headed by Richard Leach, and Project Controls & Claims headed by Tucker Elliott. Contract Staffing is VN Services' way of providing cost-effective scheduling to our partners. Project Management Auditing is our proactive approach to ensure that projects are documented and have controls in place to ensure success.

Look for our new name and logo on future correspondence. We have a new look and two new divisions, but can still provide all of your project support services.



Is Now



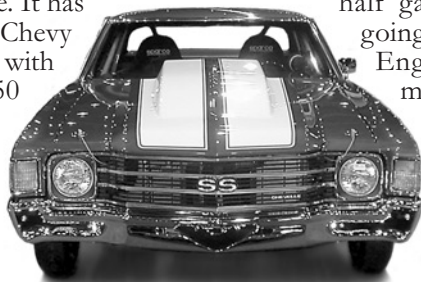
Articles of Interest "Courthouse Contractor Wins", Lasko & Lind Quarterly (Winter 02-03).

Lasko & Lind report on a case involving a contractor that worked on the U.S Federal Courthouse in Cleveland, Ohio. The contractor was delayed in starting their work by predecessor activities, and was impacted during their work by poor access to work areas and a lack of building enclosure. Bringing in outside expertise early in the project contributed to the contractor winning their case. "The participation of counsel early in the process paid dividends, providing for a detailed understanding of the contract, coordinated with management. This resulted in prompt detailed responses to general notices from the owner which strengthened the contractor's position." This reduced the contractor's risk of loss if the project ended up requiring an equitable adjustment or claim.

"Acme Arsenal (the contractor) and its project manager kept excellent records, focusing on identifying legal and contractual issues early and documenting issues with assistance from counsel." The entire process was concluded in less than 1 year. The main reason for the quick settlement can be attributed to the expediency of the filing and attention to documentation. "A claim was filed over a year before the project was completed, along with a motion for pretrial, this really got the process underway", according to John Lind. No one wants to spend more time than is necessary chasing paper instead of being productive in the field. The article shows how outside resources provide valuable administrative expertise that can help assure that projects end up being profitable, on purpose.

Labor of Love

Our client, Richard Bondy and his son, Jacob, drag race their 1972 Chevelle. It has a 540 cubic inch large block Chevy engine under the hood, runs with nitrous, produces over 1450 horse power and was recently featured on the cover of Popular Hot Rod Magazine. Off the line this vehicle pulls three G's of force, turns the quarter mile in just over nine



seconds and consumes over four and one-half gallons of fuel. With Jacob going to school for Automotive Engineering, they have done most of the work on the car themselves. Along with racing, Richard spends his time as the President of R.L. Bondy Company, an industrial insulation contractor.

Welcome to the Team

VN Services welcomes Dennis Hoover to our team as Senior Project Consultant in our Project Controls & Claims Division. Dennis has over 25 years of experience in our industry. He has worked for both owners and contractors on a variety of projects from power plants and heavy highway construction to naval vessels.



Dennis is originally from Pittsburgh, and served in the Navy during Vietnam. He now resides in Mentor, Ohio with his wife Janice, daughter Natalie and step-son Christopher. Among his hobbies, Dennis enjoys collecting and refurbishing juke boxes. Since joining VN Services, he has been instrumental in the success of our Project Controls and Claims Division. Along with a great work ethic and tremendous outlook, Dennis brings a wealth of experience to our team. We are excited to have Dennis on board.

Pearls of Wisdom

VN Services' own Bob Vail will be one of four speakers at two seminars for Lorman Education Services. The seminars will cover "Construction Law for Attorneys in Ohio" and "The Fundamentals of Successful Construction Projects in Ohio", and will be held on May 2nd and 22nd respectively.

VN Services Quarterly is a publication for our employees, clients and friends with a circulation in excess of 2,500.

To find out more about us, visit our website at www.vn-services.com, or call (440) 729-0514.

We would like to hear from you. To submit article suggestions, contact Tom Williams at Ext.28

From the President's Desk

Over the last two decades, VN Services has worked on many high profile projects. In our last newsletter, there was an article on some of the sports venues we have participated in building. While these projects are exciting and recognizable, they haven't been our most important jobs. Although it is nice to be part of a celebrated project, there is a certain satisfaction in contributing to a job that truly benefits people. It has been my privilege to assist in over 50 projects involving the construction of educational facilities. They have ranged from elementary and high schools to colleges and universities. Although not as prestigious as some VN Services jobs, these

projects are more than work, they are an investment in our future, and I look forward to being involved in many more.

– Bob Vail, President & CEO VN Services.



Recent Projects

Children's Hospital Medical Center of Akron

Gilbane Building Company

NASA:Daycare/Fitness Ctr/ Picnic Pavilion

Donley's, Inc

Lord & Taylor Interior Package

Superior Electric Great Lakes

Oakland County Children's Village Detention Center

McSweeney Electric

Calpine Ontelaunee Energy Center

R L Bondy Insulation Co.

Carver Park Estates-Phase 2

Snaveley

ABN AMRO Mortgage Interfirst Facility

Avis South Eleven, LLC

Building Renovations

Dominion

“Quote” of the Month

“You measure the size of an accomplishment by the obstacles you had to overcome to reach your goals”
– Booker T. Washington

On the Job

Working in the field helps us to better understand a project. It also provides firsthand knowledge of what is required. In the picture below, Tucker Elliott is working at a clients job site. The knowledge gained from personal involvement is invaluable in supporting our client and their projects.



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